

# Table of Contents

<b>COMMISSIONS.....</b>	<b>2</b>
Aetna Compensation .....	2
Blue Cross and Blue Shield Compensation .....	4
Dearborn National Compensation.....	5
Mutual of Omaha Compensation .....	7
Principal Financial Group.....	7
UnitedHealthcare Group Compensation.....	8



# COMMISSIONS

Flex is not provided access to your carrier commission statements. Therefore, we are unable to assist with any issues you may be experiencing with your compensation. Please contact the carrier's commission department directly and a representative will be able to further assist you. Commission statements are available online through each carrier's producer portal.

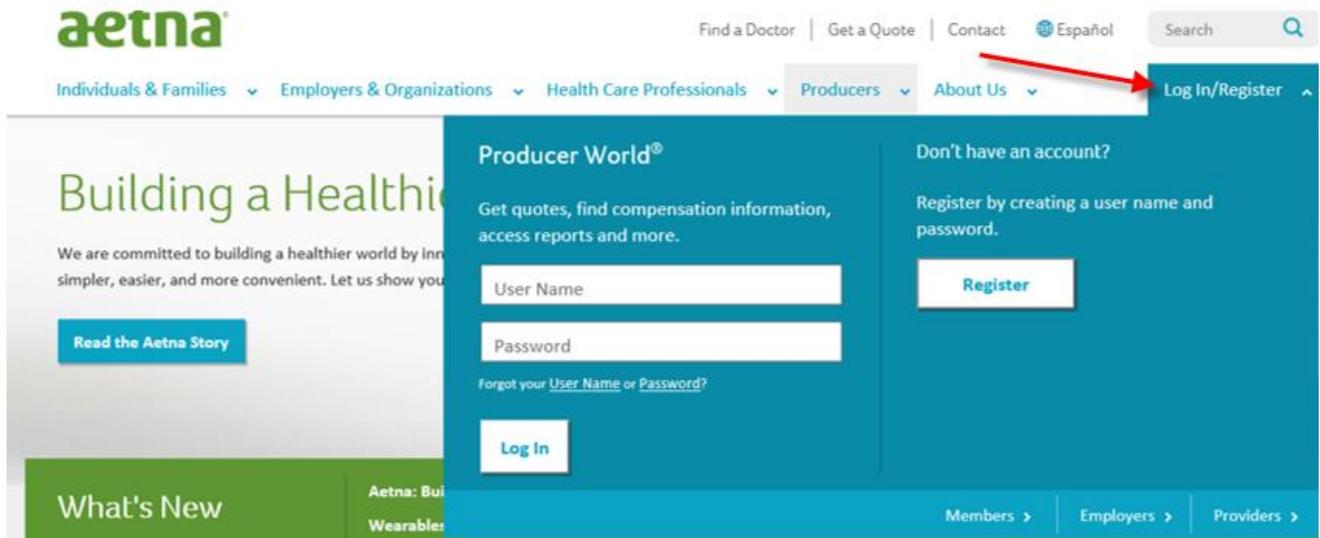
## Commission Contact Numbers

CARRIER	PHONE NUMBER	FAX NUMBER	EMAIL
Aetna	(800) 622-3435	(860) 754-9010	BrokerComm@aetna.com
BCBSIL and BCBSTX	(855) 782-4272	(918) 549-3039	Producer_Service_Center@hcsc.net
Dearborn National	(800) 352-3935	(312) 540-3105	Comm_services@dearbornnational.com
Delta Dental	(630) 718-4819	N/A	wnartey@deltadentalil.com
Mutual of Omaha	(800) 475-4465	(402) 351-2646	Broker.Compensation@mutualofomaha.com
Principal Financial	(800) 388-4793	(866) 321-1474	Commissions.group@principal.com
The Standard	(971) 321-7974	(877) 247-5473	commiss@standard.com
UnitedHealthcare Group	(888) 641-9147	(860) 702-6807	agtcomp@uhc.com
Unitedhealthcare/AARP	(888) 381-8581	N/A	phd@uhc.com

## Aetna Compensation

To view your Aetna commission statements online, complete the following steps:

1. Go to [www.aetna.com/producer](http://www.aetna.com/producer)
2. Log in to Producer World



### 3. Click on "Compensation"

Producer World Home Individual Small Group Middle Market National Accounts Group Medicare Individual Medicare

Welcome FLEXIBLE BENEFIT SERVICE CORPORATION 08/12/2016

**aetna**

Producer World

Exchanges  
Shop and compare  
Help consumers research  
their options and buy health  
insurance.

Care Management  
Helping members achieve  
healthier outcomes.

Message Center

2016 Broker Compensation Check  
Run Schedules  
- Aetna  
- Coventry

Legislation

Health Care Reform  
What I need to know as a broker  
As an employer or a broker/producer,  
you need to know how the health care  
reform law is impacting the health care  
benefits landscape. Learn more about  
how health care benefits are changing  
because of the law, and what health  
care system challenges remain.

Producer News

The Health Section  
Aetna's news and analysis site

Employee benefit choices shaping  
health care  
Employers' health plan decisions affect  
more than half of all Americans. Hear  
what Kerry Sain, CEO and President  
of Aetna's bswift, has to say about the  
choices employers are making.

Compensation

Book of Business  
& Reporting

License and Appointment

Manage Profile &  
User Access

Find a Doctor

Find a Medication

FAQs

### 4. Click "Get Compensation Statement"

Producer World Home Individual Small Group Middle Market National Accounts Group Medicare Individual Medicare

Producer World Home > Compensation Services

**aetna** Compensation Services

Overview Individual Small group Middle Market National Accounts Medicare Contact

Overview

Individual Producers and Firm Associates may view compensation statements online.

**Get Compensation Statement**

- Coventry commission statements are now delivered by email. To ensure accurate and timely delivery of Coventry commission statements, confirm [your email](#) on file is current and valid.
- Check Run Schedule  
[2016 Broker Compensation Check Run Schedule - Aetna](#)  
[2016 Broker Compensation Check Run Schedule - Coventry](#)
- Aetna Policy on Producer Compensation  
We need your help. We want to be honest and direct with our customers about how we work with you. [Learn more about Aetna Policy on Producer Compensation.](#)
- Direct Deposit  
Aetna and Coventry offer Producers the opportunity to receive commission payments via [Direct Deposit](#). Sign up today for fast and easy commission payments deposited directly to your bank account.

# Blue Cross and Blue Shield Compensation

- ✓ BCBS commission statements are available on or around the 20<sup>th</sup> of the month
- ✓ Compensation will be received within 5-7 business days after the commission statement is available

To view your BCBSIL commission statements online, complete the following steps:

1. Go to <https://producers.hcsc.net/producers/login>
2. Log in with your Producer Number and password

**blueaccess**  
for Producers™

ALREADY A USER?

Producer Number: \*

Producer Number:

Password: \*

Password:

Login

Forgot Producer Number or Password?

NEW USER?

REGISTER NOW

You have been signed out.

## What can I do with Blue Access for Producers?

Blue Access for Producers (BAP) is an online resource that provides you with instant access to the tools and information you need to build a stronger business and better service your clients.

For questions about Blue Access for Producers:  
**Blue Access® Internet Help Desk 888-706-0583**  
 Mon - Fri 7 a.m. - 10 p.m. CT; Mon - Fri 6 a.m. - 9 p.m. MT  
 Sat 7 a.m. - 3:30 p.m. CT; Sat 6 a.m. - 2:30 p.m. MT

Available 24/7

**With BAP, you can...**

- Obtain an instant preliminary quote whenever customers call
- View, download, or print the information you need
- View product information
- View your commission statements

3. You should be able to see current and past commission statements once you log in as a producer. Click on the month you want to see and that statement will download as PDF.

## COMMISSIONS

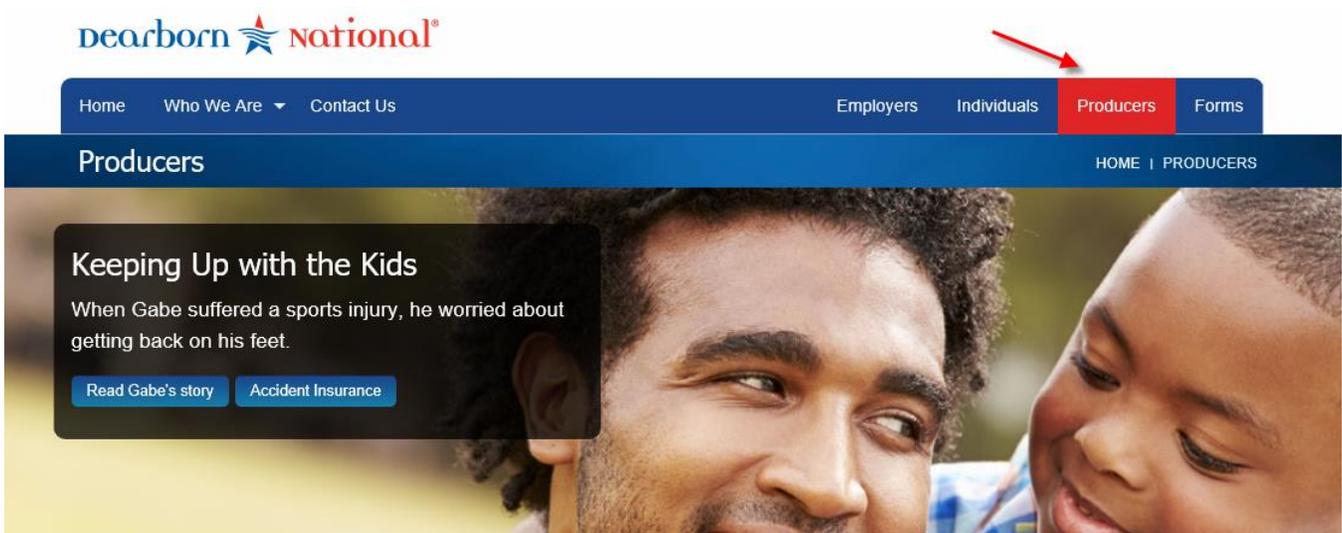
	COMMISSION STATEMENTS	PDFs & RELATED INFORMATION										
	<p><b>INTERACTIVE COMMISSION REPORTING TOOL</b></p> <table border="1"> <tr> <td><b>August 2016</b> No Statement Available</td> <td><b>February 2016</b> HCSC Commission Statement</td> </tr> <tr> <td><b>July 2016</b> HCSC Commission Statement</td> <td><b>January 2016</b> HCSC Commission Statement</td> </tr> <tr> <td><b>June 2016</b> HCSC Commission Statement</td> <td><b>December 2015</b> HCSC Commission Statement</td> </tr> <tr> <td><b>May 2016</b> HCSC Commission Statement</td> <td><b>November 2015</b> HCSC Commission Statement</td> </tr> <tr> <td><b>April 2016</b> HCSC Commission Statement</td> <td><b>October 2015</b> HCSC Commission Statement</td> </tr> </table>	<b>August 2016</b> No Statement Available	<b>February 2016</b> HCSC Commission Statement	<b>July 2016</b> HCSC Commission Statement	<b>January 2016</b> HCSC Commission Statement	<b>June 2016</b> HCSC Commission Statement	<b>December 2015</b> HCSC Commission Statement	<b>May 2016</b> HCSC Commission Statement	<b>November 2015</b> HCSC Commission Statement	<b>April 2016</b> HCSC Commission Statement	<b>October 2015</b> HCSC Commission Statement	<ul style="list-style-type: none"> <li>&gt; Enterprise Standard Producer Agreement Amendment</li> <li>&gt; Enterprise Standard Producer Agreement Addendum</li> <li>&gt; Producer Commission EFT Form</li> <li>&gt; Consumer Markets Producer Agreement Commission Schedule -</li> </ul>
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# Dearborn National Compensation

- ✓ Commissions are paid on a monthly basis
- ✓ On the last production date of a calendar month, commissions are calculated and sent to the producer the 1<sup>st</sup> day of the next calendar month
- ✓ Dearborn National has minimum commission earning thresholds before they will release funds
  - For producers being paid by paper check, the minimum earning threshold is \$250
  - For producers being paid by electronic funds transfer (EFT), the minimum earning threshold is \$10
  - If you do not meet the minimum in a particular month, the balance will roll over to the preceding month(s) until the minimum is met

To view your Dearborn National commission statement online, complete the following steps:

1. Go to [www.dearbornnational.com](http://www.dearbornnational.com) and click on Producers



2. Login under Group Producer Login

A screenshot of the 'Group Producer Login' form. The form has a red header with the text 'Group Producer Login'. Below the header is a section titled 'System alerts' with a dropdown menu currently set to 'Group Producer'. There are three input fields: 'User ID', 'Password', and a 'Submit' button. At the bottom of the form, there are two links: 'Register' and 'Login Help'.

3. Click the "Commission Statements" tab

The screenshot shows the Dearborn National website interface. At the top left is the logo with the text "Dearborn National". At the top right are links for "Contact Us", "Group Benefits Forms", "My Profile", and "Logout". Below the logo is the text "Group Producer". A navigation bar contains four tabs: "PRODUCERS CORNER", "QUOTE A CASE", "SALES TOOLS", and "COMMISSION STATEMENTS". The "COMMISSION STATEMENTS" tab is highlighted with a red rectangular box. Below the navigation bar, the page content includes a "Welcome to Producers Corner" message, a banner for "HEALTH CARE REFORM: IMPACT ON SCHEDULED DENTAL OPTIONS" with a red background and white text stating "EFFECTIVE JUNE 1, 2013 New dental business will NO LONGER BE QUOTED in the 2-50 eligible market", and three columns of content: "ONLINE SERVICES" with a "Benefits Manager" link, "RECENT NEWS" with a "Health Care Reform: Impact on Scheduled Dental Options" article, and "WebCE" with a link to a continuing education resource.

4. View current or past statements

The screenshot shows the "Search Commission Statements" page on the Dearborn National website. The navigation bar is the same as in the previous screenshot, with "COMMISSION STATEMENTS" selected. The page title is "Search Commission Statements" with a "Need Help?" link. Below the title, there is a paragraph explaining that commission statements are available for up to two years from the present date. A note states that fields required for search are highlighted in yellow. The search options include a dropdown menu set to "Current Statement" and a "Current Statement:" label with the value "2014 - February". A red "SEARCH" button is located at the bottom of the form.

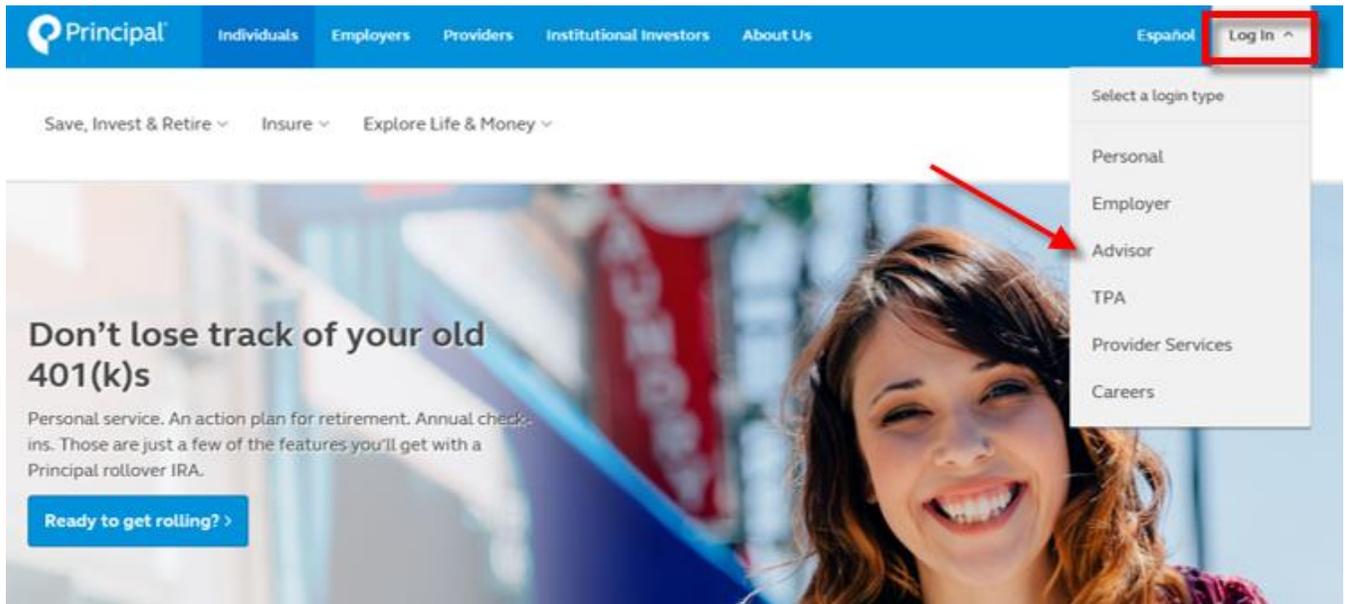
## Mutual of Omaha Compensation

- ✓ Commission rates are based on the schedule at the time of the application sign date.
- ✓ Commission process calculates every Tuesday night. Commission statements are prepared on Wednesday nights. Commission checks are mailed on Thursday. Direct Deposit is generally available on Friday. These dates are modified during holiday weeks.
- ✓ The minimum check amount will be \$250 for a check and \$25 for EFT. All commissions payable will be held until the threshold is met.

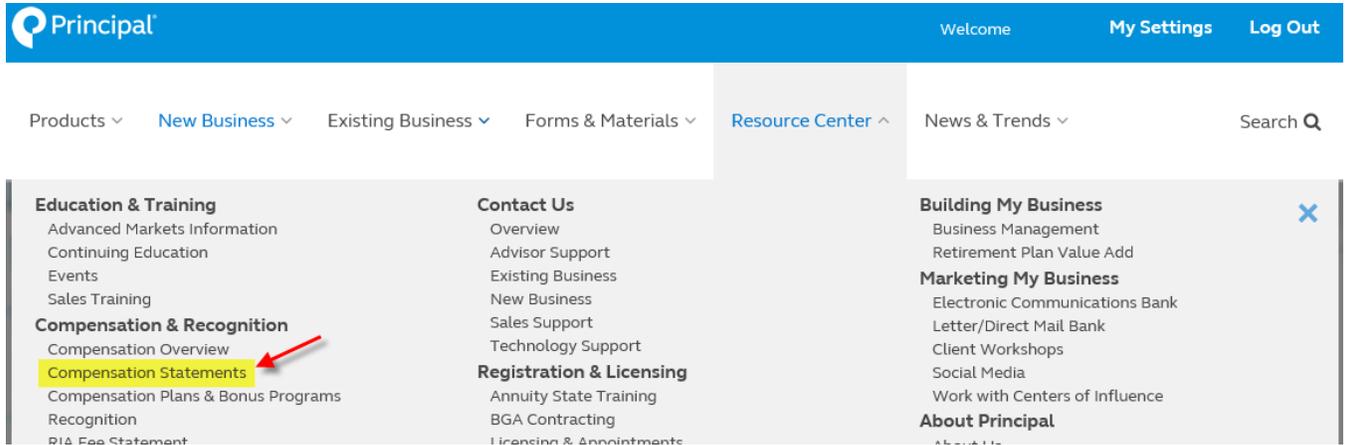
## Principal Financial Group

To view your Principal commission statements online, complete the following steps:

1. Go to [www.principal.com](http://www.principal.com)
2. Click the drop down arrow under Log In and choose "Advisor" then press "Go"



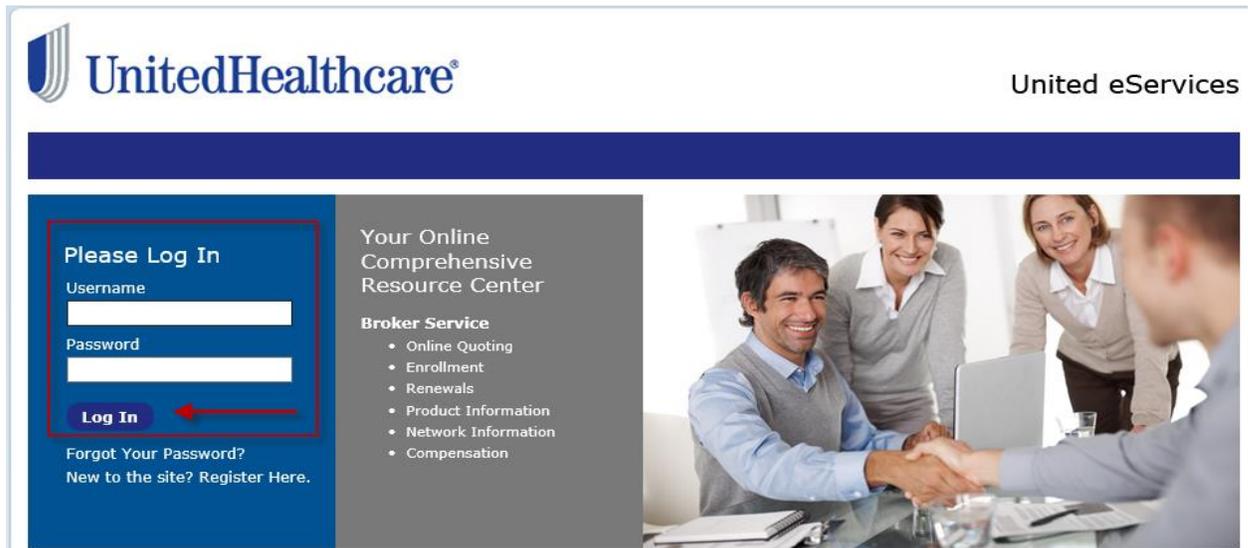
3. Click on “Resource Center and select Compensation Statements”



## UnitedHealthcare Group Compensation

To view your UHC commission statements online, complete the following steps:

1. Go to [www.unitedservices.com](http://www.unitedservices.com)
2. Enter in your user name and password and hit “Log In”
3. Enter User Name and Password



4. Click “Compensation”

